



FROM OUR DIRECTOR



DR. STEPHEN MULVA

Dear Valued CII Members:

Our industry is at the heart of improving people's lives through the projects that we plan, design, build, and operate. As the primary research and

As the primary research and development center in the capital projects industry, CII shoulders a responsibility to transform the industry and make it better.

In 2017, we made several substantial moves to elevate CII's ability to positively impact your projects and the business value you receive from participating and investing in the Institute. While our transition isn't complete, these moves have generated a renewed energy and enthusiasm in the membership and throughout the industry.

FROM OUR DIRECTOR

The world is looking to CII for its thought leadership and for what's next:

TECHNOLOGY-ENABLED INNOVATION

We seek to understand technology for what's possible and to be open to those opportunities. That's an important distinction because the alternative is to use technology to automate existing, and possibly ineffective, methods for getting work done. Think about it: Innovation only happens when we're unafraid to explore without already knowing the solution. That's why the work of the CII and Fiatech committees and staff was so crucial throughout 2017 in bringing a technology and innovation focus to the Institute's mission. Truly, the volunteers of both organizations got it right. CII became the beneficiary of more than just technology, as it gained a youthful spirit, a diverse perspective, and a hopeful outlook, too.

DISRUPTIVE COLLABORATION

We cannot achieve our mission without positive and disruptive collaboration. CII continued to expand our membership last year through the efforts of our industry sector committees. New owners and service providers joined, including a law firm, to provide their valuable expertise to the Institute. We also worked to increase CII's involvement and footprint around the world through our existing and emerging affiliates since our membership operates and sources globally. Likewise, we moved to expand our programs and member benefits by collaborating with industry groups such as the Construction Owners Association of Alberta (COAA) and the Construction Users Roundtable (CURT). Together with these two associations, CII launched the world's first high-level productivity calculator in 2017. Having a single number (like safety metrics) to measure productivity will have a profound impact.





BUSINESS MODEL TRANSFORMATION

CII made amazing progress in 2017 to make the business of our business healthier and more sustainable. We partnered with member company Continuum Advisory Group through the year to facilitate a series of workshops around the U.S. with the brightest minds in a variety of disciplines to envision how the industry should transform. What emerged was prescient: a manifesto that outlines the tenets of a new business model to improve companies' returns on the projects they undertake. Known as Operating System 2.0 (OS2), CII's vision builds on the Institute's research and practices while leveraging the latest technology platforms, financial structures and legal practices (amongst others). By the end of the year, OS2 garnered the attention of more than 15 industry groups and 45 companies as potential investors in a new breed of research that CII will conduct in the years ahead.

A FOCUS ON THE FUTURE

What's next must be the focus for CII. Although understanding and documenting current practice is important, the Institute views this information as a point of departure toward a brighter future for our members and the wider industry. In this regard, I am confident that CII will continue to create the knowledge necessary to position the industry for success going forward. 2017 proved that our bold transformation hasn't been easy and that change can be hard, even disruptive. But, I also know that you aren't expecting anything less from our Institute.

I sincerely appreciate your commitment to CII!

Respectfully.

Stephen P. Mulva, Ph.D. DIRECTOR

CII and Fiatech Integrate to **Drive Efficiency, Productivity**



IT'S OFFICIAL: CII AND FIATECH **MERGED ON JAN. 1, 2018.**

Our integrated organization will better serve the industry by blending CII's expertise in people and process with Fiatech's technology expertise. Experts can help CII take advantage of technology to deliver fully considered research results and improve capital project efficiency faster. Fiatech projects have broadened the CII Knowledge Base, and our membership is now more diverse in both size and interest areas. We also merged the Communities of Practice and Productivity Advancement Target teams, where appropriate, to create Communities for Business Advancement. These communities are virtual groups led by experts with in-depth knowledge that bring together CII members to improve performance, share knowledge, and learn from one another in specific practice areas, including:

ADVANCED WORK PACKAGING

FRONT END PLANNING

INFORMATION MANAGEMENT

MODULARIZATION

PROJECT CONTROLS

OUALITY MANAGEMENT

RISK MANAGEMENT

SAFETY

SUPPLY CHAIN MANAGEMENT

From Blueprint to Business Value

CII's new sector committees spent 2017 formalizing their structures, brainstorming bold ideas and pursuing sector research to drive the business value of capital projects.

Given the magnitude of change, the results are impressive and gaining momentum. Many member companies gained an important voice through sector research. Their energy and interest have inspired more engagement and collaboration across CII that will benefit the entire capital projects industry.

Members have access to
CII Registered Providers
who are qualified to
help your organization
implement CII tools and
methods specific to your
business demands.

Under CII's new strategy, each sector committee is driven by key business imperatives for its sectors. There is an internal review of findings after the first six months, with an ultimate goal of delivering final deliverables and results in 18 months. Results can include educational products and services, such as videos or events, and key performance indicators that help members to apply the research.

By the end of 2017, committees completed initial reviews, gaining critical insights to hone their research — or redirect it completely — based on what member companies deem valuable. These reviews have saved

time and money, and have moved the research forward with intention. Some committees are already determining which tools and resources to develop now to make the research immediately useful.

Initiatives span a range of ideas, depth, and progress. From turning proven research into a web-based High Level Productivity Index application (completed) to pursuing a mobile application that can be used on a worksite to make a go/no-go decision (ongoing), all of these initiatives share CII's commitment to building the business value of capital projects.





FACILITIES AND HEALTHCARE

Government buildings, healthcare facilities, higher education institutions, hospitality, and commercial buildings

CURRENT R&D ACTIVITY

How can we achieve higher levels of facility design standardization?

BUSINESS IMPERATIVES

Renovation/Revamp of Existing Facilities

Portfolio Management

Technology Impacts to Construction Management (e.g., BIM)

Life Cycle Costs

POWER, UTILITIES AND INFRASTRUCTURE

Includes power (generation and transmission), utilities (electric, gas, water, wastewater, steam, recycling, waste processing, and telecommunications), and infrastructure (rail and subway, ports and terminals, airports, roads, bridges, and tunnels)

CURRENT R&D ACTIVITY

What are the appropriate decisionmaking methodologies to proactively identify, evaluate, and respond to the impact of regulations throughout the project life cycle?

How can we improve the materials flow and visibility of the supply chain?

BUSINESS IMPERATIVES

System Reliability

Capital Efficiency

Customer Affordability

Government Regulations

Siting and Location of Projects Driven by Environmentally Considerations

Cannot Set Own Prices





MANUFACTURING AND LIFE SCIENCES

Industrial facilities related to pharmaceuticals, automobile and high-tech manufacturing, food/ beverage, agriculture, pulp/paper, and consumer products, and companies whose primary purpose is to engineer, design, and build or revamp facilities that include a manufacturing process to produce a product for the market

CURRENT R&D ACTIVITY

How can we develop a methodology to create flexibility for a long-lead facility with a yet-undefined manufacturing process?

BUSINESS IMPERATIVES

Improve Speed to Market

Labor Availability

Reduce Costs

Improve Capital Efficiency

DOWNSTREAM AND CHEMICALS

Industrial facilities related to refining, petrochemical, specialty chemical, and industrial chemicals production

CURRENT R&D ACTIVITY

How can we double the productivity of capital projects?

BUSINESS IMPERATIVES

Competitiveness

Transparency

Predictability

Health, Safety, and Environment

Improved Delivery Process Flexibility





UPSTREAM, MIDSTREAM AND MINING

Includes onshore and offshore facilities and terminals, mining, pipelines, and oil and gas production

CURRENT R&D ACTIVITY

How can we achieve higher levels of facility standardization?

BUSINESS IMPERATIVES

Capital Effectiveness

Performance Predictability

Performance Agility

FIATECH

Newly formed, this sector considers how advanced technologies can drive significant productivity improvement in capital projects.

3D Printing

Artificial Intelligence

Augmented and Virtual Reality

Autonomous Data Capture

Autonomous Vehicles

Blockchain

Construction Holodeck

Energy Storage Batteries

Exoskeletons

Neural Networks

Robotics

Scanning Photography

Sensors and Wearables

Smart Materials

UAVs (Drones)

Connecting People with <u>Ideas</u>, <u>Resources and Action</u>



Stephen P. Mulva Director



Kim Allen Associate Director for Sector Leadership and Communities of Practice



Chris Tisdel
Associate Director,
Implementation;
Downstream and Chemicals
Sector Committee



Jennifer Bien Associate Director, Membership & Communications; Healthcare and Facilities Sector Committee



Deborah DeGezelle Manager of Information Services



Cynthia KingAssociate Director, Professional Development; Upstream, Midstream and Mining Sector Committee



Daniel Oliveira Manager of Research Services



Michael Pappas Associate Director, Funded Studies; Power, Utilities and Infrastructure Sector Committee



Terri Buvia Manager of Shared Services



Robert Ritter
Associate Director, Performance
Assessment; Manufacturing and
Life Sciences Sector Committee



Hong Zhao Manager of Financial Services

Ebenezer Adewumi

Graduate Research Assistant

Ila Awasthi

Software Developer/Analyst

Nuria E. Ayala

Project Manager

Michael Burns

Technical Writer/Editor IV

Erika Corbell

Project Manager

Jay Choi

Graduate Research Assistant

Kristi Delaney

Project Manager

Eva L. Keidel

Events Producer

Kelly Lenig

Project Manager

Susan Quaglino

Technical Writer/Editor IV

Pipper Ramsey

Administrative Associate

Donna Rinehart

Senior Administrative Associate

Bernie Rosenblatt

Senior Financial Analyst

Debbie Samilpa

Senior Administrative Associate

Bob Wible

Project Manager

Stevan Wilsan

Systems Administrator II

Pam Wooten

Administrative Manager

Zhe Yin

Graduate Research Assistant

STANDING COMMITTEES

CII Standing Committees work across all Sector Committees to support their work and promote collaboration with a focus on the following:

FUNDED STUDIES

help select research topics and manage the research process

IMPLEMENTATION

help members implement research, which includes overseeing CII Registered Providers who are qualified to implement CII tools, methods, and change initiatives

PERFORMANCE ASSESSMENT

help measure success

PROFESSIONAL DEVELOPMENT

help people to implement the research

TECHNOLOGY AWARENESS DEVELOPMENT

help promote technology awareness, communicate new developments, and recommend technology investments by sector

MEMBERSHIP AND COMMUNICATIONS

to promote growth and share knowledge and successes across all sectors

Recognizing Excellence, **Leadership and** Commitment

Richard L. Tucker Leadership and Service Award

William C. Beck

For more than three decades, William C. Beck led, built and shared best practices that advance the productivity and safety of our industry. He amassed his expertise while at WorleyParsons, from which he recently retired as Vice President and Director of Quality Management. Beck was the driving force behind CII's efforts to help member companies deliver best practices back to their organizations as he participated in seven CII research teams, was a CII Implementation Champion, Executive Committee Member, Best Practices Guide author and a member of several CII Communities of Practice. CII recognized Beck in 2011 as the Institute's Outstanding Implementer. Beck's engagement and commitment to CII's mission exemplify his dedication to improving our industry.

Named for Dr. Richard L. Tucker, who led the founding of CII in 1983, this award recognizes individuals who have made a significant contribution to CII's mission and success.

Carroll H. Dunn Award of Excellence

John W. Dalton. Sr.

Through his dedication to improving the safety, cost, scheduling and quality of capital projects, John W. Dalton, Sr., embodies every attribute of this award. He also is the 2011 Richard L. Tucker Award for Leadership & Service recipient who has worked tirelessly to link academia and industry. To recognize his contributions to construction and academia, several industry organizations and many CII members and participants funded a Process & Industrial Construction Management Endowment Scholarship in his name at the University of Houston. Other accomplishments include his induction into the National Academy of Construction, the ECC's prestigious Lifetime Achievement Award, and the University of Houston's Distinguished Alumni Award. CII - and our industry - have benefitted from Dalton's leadership as a former Chair, a longtime board member, and a member of CII Executive, Strategic Planning, Finance, Membership and Globalization committees.

Named as a tribute to Carroll H. Dunn, Project **Director of the Construction Industry Cost** Effectiveness Project, this award honors an individual for significant achievements in improving the engineering and construction industry.

James B. Porter, Jr. **Award for Technology Leadership**

Zuhair Haddad

The award's most recent recipient, Zuhair Haddad, is a role model and champion for successful new technology implementation. Haddad defines technology's value within his company and shares lessons learned industry-wide when implementing it. His leadership has been invaluable to our industry. Begun in 1952 as one of the first Arab construction companies, Consolidated Contractors Company (CCC) leads the industry in adopting new technologies to improve construction efficiency and enhance project controls. Haddad serves as CCC's Chief Information Officer and leads their Corporate Asset and Risk Management Group. He and his team have been ardent supporters of the PAT (Productivity Advancement Target) Success Enabler Survey that has allowed the industry to share knowledge even more broadly.

Established in 2007, this award honors Jim Porter, an executivve at DuPont who was instrumental in establishing Fiatech and whose vision, leadership, technical acumen, commitment to people, and tireless efforts have advanced technology in the capital projects industry.





cii <u>Member</u>

2017 CII MEMBER LIST

Delivering Value

As the premier research and development center in the capital projects industry, CII and its 126 members are poised to deliver greater business value for their companies while advancing our industry.

OWNER ORGANIZATIONS

Abbott

Adventist Health

Ameren Corporation

American Transmission Company LLC

Anadarko Petroleum Corporation

Andeavor

Anheuser-Busch InBev

Aramco Services Company

ArcelorMittal

Architect of the Capitol

Ascend Performance Materials

AstraZeneca

BP America, Inc.

Cargill, Inc.

Chevron

ConocoPhillips

Consolidated Edison

Company of New York

Consumers Energy Company

Covestro LLC

DTE Energy

Eastman Chemical Company

Eli Lilly and Company

EnLink Midstream

ExxonMobil Corporation

General Electric Company

General Motors Company

GlaxoSmithKline

Global Infrastructure Partners

Honeywell International Inc.

Huntsman Corporation

Irving Oil Limited

Kaiser Permanente

Koch Industries, Inc.

LyondellBasell

Marathon Petroleum Corporation National Aeronautics & Space Administration

NOVA Chemicals Corporation

Occidental Petroleum Corporation

ONEOK, Inc.

Ontario Power Generation

Petroleo Brasileiro S/A -Petrobras

Petronas

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Phillips 66

Pioneer Natural Resources

Potash Corporation of Saskatchewan

Public Service Electric & Gas Company

Reliance Industries Limited

SABIC - Saudi Basic Industries Corporation

Shell Global Solutions US Inc.

Smithsonian Institution

Southern Company Tennessee Valley Authority

The Dow Chemical Company

The Procter & Gamble Company

The Williams Companies, Inc.

TransCanada Corporation
U.S. Army Corps of Engineers

U.S. Department of Commerce/NIST/EL

U.S. Department of Defense/ Tricare Management Activity

U.S. Department of Energy

U.S. Department of State

U.S. Department of Veterans
Affairs

U.S. General Services Administration

SERVICE PROVIDERS

AECOM

APTIM

Atlas RFID Solutions Autodesk, Inc.

AZCO INC.

Baker Concrete Construction

Barton Malow Company

Bechtel Group, Inc.

Bentley Systems Inc.

Black & Veatch

Burns & McDonnell

CB&I

CCC Group

CDI Corporation

Construtora Norberto Odebrecht S.A.

Continuum Advisory Group

CKB

CSA Central, Inc.

Day & Zimmermann

Deloitte

Eichleay, Inc.

Emerson

Enstoa, Inc.

ePM

Fluor Corporation

Hargrove Engineers + Constructors

Haskell

Hilti Corporation

I.M.P.A.C.T.

IHI E&C International Corporation

Jacobs

JMJ Associates LLC

KBR

Kiewit Corporation

M&H Enterprises (Energy Services)

Matrix Service Company McCarthy Building

Companies, Inc.

McKinsey & Company, Inc.

Midwest Steel, Inc.

Pathfinder, LLC

PCL Constructors, Inc.

Pillsbury Winthrop Shaw Pittman LLP

PTAG. Inc.

Quality Execution, Inc.

Richard Industrial Group

S & B Engineers and Constructors, Ltd.

Samsung Engineering America

Saulsbury Industries

SBM Offshore

Sinopec Engineering (Group)

Co., Ltd. - SEG

Skanska USA

SNC-Lavalin Constructors Inc.

TechnipFMC plc.
The Boldt Company

thyssenkrupp Industrial

Solutions (USA), Inc. Valency Inc.

Victaulic

Wanzek Construction, Inc.

Wilhelm Construction, Inc.

Wood

WorleyParsons

Zachry Group

Zurich

Collaboration that Counts

For more than two decades, PIP has been developing and implementing common industry practices for facility design, procurement, construction, operations and maintenance that help reduce a facility's total cost of ownership. It is a self-funded consortium of process industry owners and engineering construction contractors organized under the Institute inside the Cockrell School of Engineering at The University of Texas at Austin.

OWNFRS

3M Company AdvanSix Aera Energy Andeavor

Aramco Services Co. Archer Daniels Midland

Ascend Performance Materials BASF Corp.

Bayer Group

BP Celanese Centrica Chevron CITGO

Compass Minerals ConocoPhillips **Devon Energy** DuPont Eastman Evonik ExxonMobil Firestone Polymers Flint Hills Resources **FMC** Corporation

FutureFuel Chemical Co. Grupo Petrotemex (GPT) Hargrove & Assoc.

Hess Corporation Hexion

Honeywell Honeywell UOP Huntsman

INEOS Olefins & Polymers

INEOS Styrolution

Invista

Koch Industries, Inc. **LANXESS Corporation** The Lubrizol Corp. LyondellBasell Mallinckrodt

Methanex Monsanto Mosaic Fertilizer

Motiva Enterprises LLC **Nuclear Fuel Services**

Nutrien

Occidental Oil & Gas

OLIN Corp.

OMNOVA Solutions Pasadena Refining PESRM (Philadelphia Energy

Solutions R&M) Phillips 66

Pioneer Natural Resources

PVS Chemicals RES Kaidi REXtac, LLC SASOL

Saudi Basic Industries Corporation - SABIC Sekisui Specialty Chemicals

Westlake Chemical

WestRock

Zeon Chemicals L.P.

CONTRACTORS

AFCOM Ambitech Audubon

Babcock & Wilcox

Rechtel Benham

Burns & McDonnell Burrow Global

CB&I

CDI Corporation Chart Energy

Chiyoda Corporation **ENGlobal Engineering**

Fluor

GIS Engineering IHI E&C International

Corporation

Jacobs JGC America

Kiewit Engineering & Design

Merrick & Company Middough

NORAM E&C OnQuest

Preferred Engineering Rayong Engineering &

Plant Services Co. Ref-Chem

S & B Engineers and Constructors Samsung

SNC-Lavalin **TechnipFMC** WorleyParsons

Zachry







2017 FINANCIAL REPORT

Construction Industry Institute, The University of Texas at Austin December 31, 2017

	YTD (12/31/2017)
REVENUES	
Contract & Grants	\$ 1,129,337
Member Dues	4,514,494
Events / Meetings	898,682
Education / Training	386,100
Licensing and Commercialization	219,593
Administrative Services (Subsidiaries)	164,322
TOTAL REVENUE	7,312,528
EXPENSES	
Research at UT	518,007
Research External	1,128,735
Development at UT	-
Development External	453,274
Marketing	42,006
Events / Meetings	884,467
Education / Training	332,320
Administrative Services	346,605
Staff Salary and Fringe Benefits	3,132,688
Travel	232,155
Overhead - UT	415,660
Overhead - Research Projects	261,167
Director's Discretionary	24,200
TOTAL EXPENSES	7,771,285
CHANGE IN AVAILABLE FUNDS BALANCE	(458,757)
BEGINNING AVAILABLE FUNDS BALANCE	2,097,519
ENDING AVAILABLE FUNDS BALANCE	\$ 1,638,762
COMPOSITION OF AVAILABLE FUNDS	
COMPOSITION OF AVAILABLE FUNDS	¢1050.000
Required reserves	\$1,250,000
Director's discretionary	75,800
CCIS (UT research center)	89,310
Other available funds	223,652
ENDING AVAILABLE FUNDS BALANCE	\$ 1,638,762

INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

Dunagan ★ Jack LLP Certified Public Accountants

INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

December 31, 2017

To the Management and Board of Advisors Construction Industry Institute Cockrell School of Engineering The University of Texas at Austin

We have performed the procedures enumerated below, which were agreed to by Construction Industry Institute (Institute) management, on Member Dues and Available Funds reported in the Institute's 2017 financial statement to be included in its annual report. The Institute's management is responsible for Member Dues and Available Funds reported in the 2017 financial statement. The sufficiency of these procedures is solely the responsibility of the Institute's management. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

Our procedures and associated findings are as follows:

- $\bullet \ \text{We obtained from management the 2017 financial statement to be included in the annual report. }$
- We obtained from management financial reports from *DEFINE, The University of Texas at Austin's software that accounts for the Institute's financial transactions.
- We have provided below a reconciliation of the Institute's "member dues" revenues from membership payments reported in *DEFINE to the 2017 financial statement.
- We have provided below a reconciliation of the Institute's ending "available funds" balances from *DEFINE to the 2017 financial statement.

Reconciliation of Membership Dues per *DEFINE to the 2017 financial statement:

Membership payments received per *DEFINE:	\$ 4,823,767
Reconciling items:	
Add: 2017 member dues accrued (receivable)	415,800
Add: 2017 member dues received (deferred) in prior year	435,600
Less: 2016 member dues accrued in prior year	(747,350)
Less: 2018 member dues deferred	(435,600)
Add: Miscellaneous reconciling items	22,277
Member dues reported in Annual Report	\$ 4,514,494

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Reconciliation of Available Funds per *DEFINE to the 2017 financial statement:

Free Balances per *DEFINE:	\$ (243,685)
Add: Encumbered funds (not yet spent)	2,306,767
Adjusted Free Balances per *DEFINE:	2,063,082
Reconciling items:	
Add: 2017 member dues accrued (receivable)	415,800
Add: Prepaid expenses	48,447
Add: *DEFINE accounts not reflected in Annual Report	70,009
Less: 2018 member dues deferred	(435,600)
Less: 2018 Executive Leadership Program revenues deferred	(298,500)
Less: Accounts payable and accrued expenses	(115,186)
Less: CCIS Funds	(89,310)
Less: Miscellaneous reconciling items	 (19,980)
Ending Available Funds Balance per Annual Report	\$ 1,638,762

This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to and did not conduct an audit or review, the objective of which would be the expression of an opinion or conclusion, respectively, on Membership Dues and Available Funds reported in the Institute's 2016 financial statement. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of Management and the Board of Advisors of the Institute and is not intended to be and should not be used by anyone other than these specified parties.

Austin, Texas February 23, 2018

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CII ANNUAL CONFERENCE

The 2017 CII Annual Conference in Orlando, Florida, brought together nearly 600 industry leaders to hear dynamic speakers, discuss critical research, honor peers, and network – all in a paperless environment.





Top: 2017 CII Award Recipients – John Dalton, Zachry Group; Bill Beck, Worley Parsons (retired); and recipients representing BP, Kaiser Permanente, NTNU, Saudi Aramco, ASU, UW-M, and Bentley. Middle: Sharareh Kermanshachi, UTA; Juyeong Choi, Purdue. Lower Left: Bob Ritter, CII; Kenda Caskey, Burns and McDonnell; Sonja Mercal, Kaiser Permanente; Stephen Mulva, CII. Lower Right: Annual Conference attendees

The Construction Industry
Institute, based at The
University of Texas at Austin,
is a consortium of more
than 120 leading owner,
engineering-contractor, and
supplier firms from both the
public and private arenas.



These organizations have joined together to enhance the business effectiveness and sustainability of the capital facility life cycle through CII research, related initiatives, and industry alliances. A learning organization with a wealth of knowledge and information, CII is unique in the engineering and construction industry.



CONSTRUCTION INDUSTRY INSTITUTE®

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